



## Case Study: Pharma logistics from one single source.

The pharmaceutical company Biotrade manufactures individual infusion solutions. GO! provides the necessary logistical support.

Biotrade GmbH brings together medical and pharmaceutical expertise with its competent team of pharmacists, chemists and nutritionists. GO! has been handling Biotrade's pharma logistics operations since 2006 to ensure that the individual pharmaceutical products are de-

livered safely and on time. The cooperation has continued to blossom over the years, and since 2008 Biotrade has been entrusting GO! Express & Logistics with the task of transporting 450 consignments per month.

### Individual collection and delivery with GO!

Medicine production conforms to the latest pharmaceutical standards and also meets all statutory regulations, such as good manufacturing practice (GMP) guidelines. Officers are appointed to monitor the production process and ensure compliance with all guidelines governed by the German Medicinal Products Act. Biotrade's end consumers include patients, medical practices and hospitals, all of which are supplied with specifically manufactured infusion solutions by pharmacies. These may be in the form of individual chemotherapy treatments for patients or parenteral nutrition solutions prescribed by doctors. The infusion can be

adjusted at short notice in line with the patient's changing medical circumstances. There is a trend towards outpatient care and therapy which calls for close cooperation between the doctor and pharmacist. Furthermore, it must be ensured that the patients receive a regular supply of medicine in perfect condition. GO! takes care of overnight, combined and direct deliveries throughout Germany for Biotrade. The consignments are collected from Biotrade seven days a week and they are all tracked by GO! to ensure continuous traceability.



Holger Schulz (right), managing director of Biotrade GmbH, hands over a consignment to Wolfgang M. Sacher (left), manager of GO! Holding AG Berlin.

## Target-oriented cooperation for special requirements

GO! has delivered appr. 50,000 consignments for Biotrade to date, and the two companies are set to cooperate even more closely in future. 'We value the regular sharing of experience and the trusting relationship we have with

all our contact persons,' says Holger Schulz, managing director of Biotrade GmbH.

'GO! provides all we need from one single source and is the right partner for us when it comes to pharma logistics.'

### About Biotrade

Biotrade GmbH is a pharmaceutical company that produces cytostatic agents and parenteral nutrition solutions, among other things. Doctors, pharmacists and hospitals throughout Germany are supplied with products from the company's headquarters in Berlin-Hellersdorf. There is full compliance with the German Medicinal Products Act and GMP guidelines during the entire production and distribution process.

### About GO! Express & Logistics

GO! Express & Logistics is Europe's largest independent express and courier service provider. The global partner network was founded in 1984 and currently comprises over 100 GO! stations in Europe. Approximately 1,400 employees and 1,700 drivers and couriers work hard every day to transport over 10 million consignments per year (2023).



Under the motto "beyond limits", GO! offers a comprehensive portfolio of logistics solutions ranging from regional courier transportation and global express shipping of goods, documents and extremely time-critical consignments to sensitive shipments or complex customer requirements. Its services also include tailored supply chain solutions and extensive value-added services 365 days a year and around the clock.

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