

# PRESS RELEASE

## GO! to increase its prices by an average of 4.2% from 1 February 2018

- Over 10% growth in consignments
- Comprehensive expansion and restructuring of HUBs
- Increased investment in workforce and training

Bonn, 12 December 2017. The consignment volumes of the express and courier service provider GO! have increased by over 10% for the fourth year in succession. To deal with the strong growth, GO! is expanding its sorting capacities and increasing its investment in its workforce. 'We are continuously optimising our network to ensure that we can meet individual customer needs with consistently high quality standards in spite of increasing consignment volumes,' says Ulrich Nolte, managing director of GO! Express & Logistics (Deutschland) GmbH. 'This requires investment, which makes it necessary to alter our pricing structure.' As of 1 February 2018, GO! will therefore increase its prices by an average of 4.2%.

### Expansion of central and regional HUBs

The central sorting facility in Niederaula, Hesse, is currently being expanded with an investment of over €10 million. Following the construction and expansion of some decentralised regional HUBs, the expansion of the central HUB is another step towards optimising transportation routes and ensuring even greater flexibility in route planning. Capacities will also be established to handle the expected continuing



increase in consignment volumes in the future on schedule. IT security and fleet modernisation play a key role in this.

#### Higher investments and increasing costs in various industries

Demand for tailored logistics solutions is growing. In order to meet individual customer needs, GO! is investing heavily in initiatives to acquire and retain skilled workers as well as in further training of its workforce. New legal regulations and improved safety technology in trans-shipment centres have also resulted in increased workload and costs in relation to transport services. Furthermore, energy and insurance expenses have also risen. This price adjustment will enable the express and courier service provider to guarantee its high quality standards as well as the flexibility and availability of its services.

#### About GO! EXPRESS & LOGISTICS

GO! Express & Logistics is Germany's largest independent provider of express and courier services. The global partner network was established in 1984 and currently includes over 100 GO! stations throughout Germany and Europe. 1,400 employees and 3,000 couriers take care of the transportation of more than 6.0 million shipments per year.

True to its company philosophy of IT'S ALL ABOUT TIME, GO! offers regional courier transport and global express delivery of goods, documents and time-critical shipments 365 days a year, 24 hours a day. Its services also include tailored supply chain solutions, industry-specific solutions and special services in response to complex customer requirements.

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