



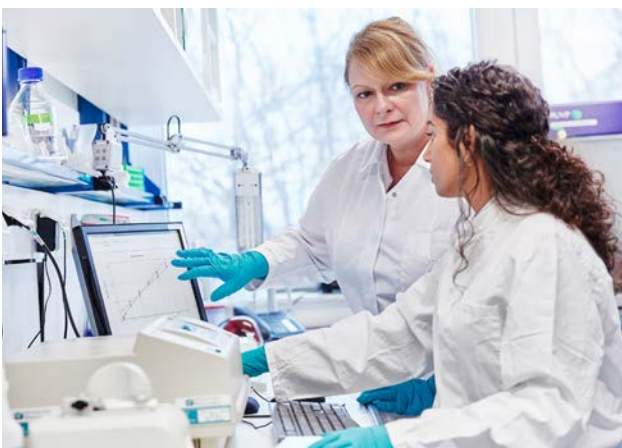
## Case Study: Time-critical consignments direct to surgery.

Pharmaceutical manufacturer CO.DON is a provider of innovative bio-pharmaceutical treatments for cartilage defects. GO! is responsible for transporting these highly sensitive pharmaceuticals safely and securely. Medical practices and hospitals receive these urgently needed therapy products just in time by direct delivery or overnight shipment to operating theatres without delay.

To enable patients to lead as symptom-free lives as possible, doctors are increasingly relying on regenerative treatment methods, which can often postpone the use of an artificial limb or at best completely avoid a joint replacement. CO.DON is one of the world's leading

cell-culture specialists. The company develops, manufactures and markets endogenous cell therapies for the minimally invasive repair of cartilage damage to joints caused by traumatic or degenerative defects.

## Reliable partnership for rapid supply of replacement parts



Ranging from orthopaedic and accident surgeons in hospitals to clinic groups – CO.DON's pharmaceuticals have been used in over 200 clinics for more than ten years. More than

15,000 patients have already benefitted from their use. CO.DON uses an innovative method called "tissue engineering", which involves the tissue required for surgery being reconstructed from the patient's own (autologous) cells. These cell therapy products for the minimally invasive treatment of cartilage defects, using the patient's own cells only, are classified as prescription-only pharmaceuticals that are approved for use throughout the EU. Every graft or transplant is custom-produced for each patient from a small piece of tissue using integrated isolator technology. Furthermore, the method does not involve interfering with the genetic structure of the tissue.

## Europe-wide transportation of living cells

CO.DON AG, which is based in Teltow and Berlin, guarantees the proper transportation of these transplants to its clients. The company has relied on GO! Express & Logistics as its exclusive express service provider since 2009. Every day GO! transports these endogenous substances throughout Europe to the doctors that use this form of therapy. To maintain cell

quality, every consignment is delivered within the space of a few hours in strict compliance with all regulations, e.g. consistent GDP conformity. CO.DON also uses specially developed packaging for shipping, in order to guarantee the safety and integrity of these highly sensitive implants.



## Close liaison delivers trust-based working relationship

The limited useful life of the tissue requires just-in-time delivery directly to the operating theatre as well as frictionless transportation to maximum quality and safety standards. "The extremely reliable and flexible service and the excellent value for money provided by GO! are just two reasons for this long-standing, successful partnership. Another major plus for us is the online tool that GO! provides, which enables us to input our orders directly", says

Matthias Meißner, Head of Corporate Communications / IR / PR at CO.DON AG. "We are delighted to have CO.DON as one of our regular clients. Continuous communication with those responsible at CO.DON enables us to pursue our shared goal of ensuring fast, reliable and pinpoint delivery of these pharmaceuticals in the future too – for the benefit of patients", emphasises Constance Höhne, station manager of GO! Potsdam GmbH.

## About CO.DON AG

CO.DON AG develops, manufactures and markets endogenous cell therapies for the minimally invasive repair of cartilage defects. The pharmaceutical provided is a cell therapy product for the minimally invasive treatment of cartilage defects in knee joints, using patients' own cartilage cells only. CO.DON obtained EU-wide approval for this pharmaceutical in July 2017.



## About GO! Express & Logistics

GO! Express & Logistics is Europe's largest independent express and courier service provider. The global partner network was founded in 1984 and currently comprises over 100 GO! stations in Europe. Approximately 1,400 employees and 1,700 drivers and couriers work hard every day to transport over 9.2 million shipments per year (2021).



Under the motto "beyond limits", GO! offers a comprehensive portfolio of logistics solutions ranging from regional courier transportation and global express shipping of goods, documents and extremely time-critical consignments to sensitive shipments or complex customer requirements. Its services also include tailored supply chain solutions and extensive value-added services 365 days a year and around the clock.

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